



CARY'S CORNER

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LEVINSON & ASSOCIATES

Volume 38

Celebrating Gratitude, Growth and Greatness- Together

To Our Valued Friends and Agents:

As Thanksgiving approaches, we, at Levinson & Associates, wish to take a moment and express our heartfelt gratitude for the incredible work you do for others each and every day. Our agents' dedication, compassion and commitment to protecting families with life insurance makes a difference that cannot be duplicated. You keep families together in the most devastating times, children in their same homes and schools and hopefully, you provide an amount of protection to continue the survivor's lifestyle. We are truly thankful to have you as part of the Levinson team. This season, let's all reflect and re-focus. Thanksgiving is more than a holiday. It should be a reminder that no one else can do what we do as insurance professionals. Every policy that is written should be a reminder of the impact we make upon others. Every policy that you write is a promise kept, a future secured and a family protected. As we head toward 2026, here are a few ways to finish this year strong and begin the new year relentlessly.

Reach Your Year End Goals:

Now is the perfect time to re-connect with clients and prospects and help them secure coverage before the holidays.

Use Levinson Tools: We have so many complimentary tools and platforms to offer you today that we never had before. Leverage our updated quoting platform, "Insure Me Now Direct," marketing materials, life and annuity training videos, a brand new Agent Benefit platform for you, our Levinson agents and a brand new lead program. Also, ask us about our Expo incentives where you can win complimentary hotel rooms for one or two nights, complimentary R/T airfare to the Symposium and even a \$500.00 American Express gift card for miscellaneous expenses while in South Florida at the Expo. We offer our agents over 100 life carriers, 35 annuity companies, LTC, CI, DI and a brand new, extensive senior health division. And we've grown Levinson & Associates since 1972 and we're so proud to say that we now have over 24,000 agents contracted with us for at least one carrier. Additionally, check out "Leads for Contracting", "Cash for Contracting" and numerous bonuses for writing your first case with Levinson.

Finally, we are all so proud to announce our partnership with Amerilife so that we can help our agents with all insurance products including Health. We can now say we have an Exclusive Lead Star program for all Active Levinson agents, a Health division with access to 50+ new carriers that our agents can market, an exclusive new E & O program for Levinson agents and a comprehensive Agent Benefit program for our agents and their families, as well. We have been asked for so many years to be our agents' "One Stop Shop" for Life, Annuities, and Health. And now we can honestly say that thanks to our partnership with Amerilife, we can offer all of you this comprehensive portfolio. This is extremely exciting as we finish this year and head into 2026.

Thank you so much for being the heart of what we do every day. And always remember, no one else can do what you do when others need help the most. Your passion, professionalism and dedication inspire all of us every day. Of course, renewals and commissions are important to all of us. But if you've ever been hugged by a 5 year old little girl and her 7 year old sister while delivering a death check to their mother like I did 55 years ago, you will then realize you are irreplaceable.

Happy Thanksgiving, Merry Christmas, Happy Chanukah and let's have our best year together in 2026.

Cary A. Levinson
President of Levinson & Associates



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