



CARY'S CORNER

SPONSORED BY
LEVINSON & ASSOCIATES

Volume 34

"Thank You To Our Agents & Employees For An Amazing 2024"

Dear Valued Friends & Agents:

Amazingly, Thanksgiving, Hanukkah and Christmas are all around the corner and it feels like we just celebrated New Year's Eve, 2024. I'm not sure if it's just me or if the majority of you feel the same way, but time seems to be moving way too quickly this year. In any event, all of us at Levinson & Associates hope you are all having a fantastic year and reaching the goals you set for yourselves eleven months ago. Once again, we want to thank each and every one of you for helping us have another record-breaking year and reaching top 10 national IMO status again! We now represent over 100 life insurance and annuity companies, and over 24,000 agents nationwide are contracted with Levinson with at least one carrier. How can we ever thank you enough for your business, your partnership, your loyalty and your friendship? Our promise is to continue to offer all of our agents unparalleled service, fair and generous compensation and the most competitive product portfolio and new technology available anywhere in the nation. Let's all close out 2024 strong, and may 2025 be the best year we've all ever had.

And certainly, this is an ideal time to recognize our employees and staff members. They are a group of 27 loyal and devoted men and women in Florida, Missouri and Virginia, committed to solving your problems and helping you every step of the way from Licensing and Contracting, Case Management and everyday Marketing assistance. From the simplest term illustration to the most complex IUL, Annuity, Premium Financing or Life Settlement case, our Marketing department is available for you from 9:00 a.m. to 6:00 p.m. 5 days a week. And, we'll make sure you're appointed in the state you wish, with the carrier of your choice. Our motto is, "You

write the application, then spend the Commission. We do everything else in between.” And this has been our philosophy since 1972 when we began Levinson & Associates with 4 agents and 1 employee. In fact, a famous football coach once told his team, “Perfection is not attainable, but if we chase it long enough, we will attain excellence.” And these certainly are the words the Levinson team lives by each and every day.

When only the best will do for you and your clients, call upon Levinson & Associates. And when quality, dedication, experience and commitment are keys to your success, we feel the Levinson team is the only choice for you. As we go through life and help others like no one else can, let us remember that the secret to achieving our dreams is having a master plan and simply taking small steps toward our goals. Thank you once again to each and every one of you and may 2025 be our best year ever, together.

And finally, as we approach Veteran’s Day, on behalf of the entire team at Levinson & Associates, we wish to express our most sincere gratitude to the men and women, past and present, who protect all of us across this great country. Thank you so much to all of our military personnel and their families, for your ongoing dedication, commitment and support. Happy Veteran’s Day!

Thank you,

Cary A. Levinson

President of Levinson & Associates

