## The I-Genius **PLAYBOOK**

Life Insurance Simplified!





elevate their practice to the next level without any out-of-pocket cost. Please scroll down to learn more\* \*You must be logged in to levinsonandassociates.com to access all "more info" buttons.



FAMILY OWNED & OPERATED **SINCE 1972** Cost sharing, incentives and perks to help build upon the relationships we currently enjoy with our agents more info

> LEVINSON leaders and AGEN agents from across the country

**Free Annual Agent Expo** 

Learn from top industry

6



**Weekly Training Webinars** & Email Updates

more info



more info

with our e-contracting platforms

**Special** Levinson

Exclusive E&O policy

Status updates



**32 Exclusive Mortgage Lead** Program

more info **Legacy Armour Platform Use Legacy Armour as a** sales enablement tool and watch your funnel fill up with more qualified

leads when you offer

generate leads http://

Link your ad to your website to drive traffic and

**Agents No Commission Cuts/** Reductions No Lead Contracts/ **Commitments** more info **Assurwerx** Target local consumers by zip code who are in the market for life insurance, including those who are recently married, just moved, or just started a family

**Legacy Armour to your** clients

more info 28 **Social Media Marketing Packages Promote consumer** driven products **Promote Lightning Issue Term on your** social media & drive traffic to your website!

more info

(Up to 1,000 new prospects monthly)

enjoy with our Agents.

more info **Turn Key Lead Program Special Rates for Levinson** 

10 **LTC Center** Get access to top LTC products, marketing materials and training

more info

**E-Contracting Portal** 

Streamline your agent appointments

agent only discounts LIABILITY INSURANCE

more info

**Real-Time Online Case** 

more info

8 **Exclusive E-applications & E-Delivery with most carriers** As a Levinson agent,

**Agency Automater CRM Platform Newly Released! Our Agency Automater** is a CRM with built-in lead generation.

Free Website w/Quote **Engine & Lead Capture Features** Cost sharing, incentives and perks to help build upon the relationships we currently

more info

**Levinson Annuity** 

**Experience** 

**Experience Annuities on a whole new** level! Take selling and promoting

annuities to the next level with our

annuity microsite

levinsonannuityexperience.com!

more info

more info **Turn-Key Final Expense Marketing Platform Legacy Safeguard** Leave a Lastinhg Legacy with Legacy Safeguard Overview and Membership

**Benefits** 

a simpler process to submit cases more info **Comprehensive In-House Impaired Risk Underwriting Department** The IUL Experience Everything you need to sell and market Indexed Universal Life! Sales software, marketing materials, product training, and IUL Leads! more info

saying about working with Levinson & **Associates!** more info

See what other agents are

Including carylevinson.com more info

more info

**Full-Back Office Support** 

**Exclusive Products & Marketing programs** more info

**5 Star Agent Trips** 

**Starting at \$15,000** 

more info

**On-Demand Training Library** 

**Premium Finance Resources** Access our premium finance resources, including premium finance with a 0% reduction in commisions more info Full 12 month advance +

renewals

12 month advance + "full pass through"

renewals available

more info

**Agency Builder Platform** Everything you need to recruit and build your agency more info

Smartphones / Tablets **Including case** status, quotes, eapps, underwriting tools, and much more!

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**Mobile Quoting App for** 

more info

000

No more printing outstanding requirements and sending them back to us No more faxing/mailing requirements more info

aunch

**Online 24/7** 

**Automated** 

**Underwriting** 

**Platform** 

**New e-requirement Tool** 

integrated

**No-Cost Advance Planning** & Presentation Software Find solutions for Buy Sell Agreements, Key Man, Split Dollar, and more!

more info

**The Final Expense** 

**Experience** 

**Everything you need to market Final** Expense, including training, lead

systems, scripts, client approved marketing materials and more!

**Buying and Selling insurance has never** been easier! Clients can quote and apply

right from your website for Life, Critical

Illness, Accident, & Disability Coverage!

more info

**Exclusive Scholarship Platform** 

Offer clients up to 1

year free scholarship for

Access software to quickly assess

underwriting risk and receive a tentative offer within 24 hours

more info

more info **Exclusive Sell While You Sleep Platform** 

purchasing qualifying products1 (11 carriers, 50+ products, 400+ colleges) more info

more info



35

Are you leaving money on the table for you and your client? Check out this strategy to increase your income and maximize your fiduciary responsibility!

**Life Settlement Department** 

more info 39

marketing resources. more info

**Levinson Lead** This site is dedicated to bringing you, our Levinson agents, the best lead generation systems anywhere in the market today

**Program** 

more info **Exclusive Agent Benefits** 

Get access to group life,

accidental death, long term

disability, deferred

compensation, stock bonus plan, and a co-op

advertising program

**Digital Marketing Resources** Access top retail website options, social medial platforms and exclusive digital

Please contact any member of our staff with questions: 800.375.2279

carylevinson.com

**GET STARTED NOW!**